



Eagle  
Mercury

# COMPARATIVA

## Email Archiving for Add-on or Standalone

### OVERVIEW

#### THE PROBLEM

Email data, critical to day-to-day company operations, is continually growing. Management is seeking to save every message – because you never know – and search every message when they need to know.

#### THE SOLUTION

Email Archiving preserves, protects and presents your critical business data. Email Archiving automatically collects, archives and indexes your emails and file attachments, enabling fast and accurate search.

### VERTICAL INDUSTRIES

Highly regulated industries (healthcare, financial services) and litigation prone industries (manufacturing, consumer goods).

### PERSONAS

Information Technology	Compliance Manager	Legal Counsel
CEO/President/Owner	Human Resources	

### CUSTOMER PAIN POINTS

- Email data is costly to manage
- Adherence to regulation/compliance requirements
- Management of data retention requirements
- Loss of intellectual property
- Loss of data / email downtime
- System performance

### BUSINESS BENEFIT

- Reduced email cost
- IT efficiency for email restoration
- Reduced risk of non-compliance fines
- Fast, accurate access to data housed in email

### KEY FEATURES

Administrator console	Email platform agnostic
Retention policy support	Advanced search
Data security	Single-instance repository
Compliance discovery	Advanced user roles & permissions with end-user access
Import/export wizard	Reporting

### KEY DIFFERENTIATORS

Email Archiving offers a secure, fast, and easy-to-use service that provides unlimited storage at a fixed price per mailbox.

State-of-the-art worldwide data centers offer “eleven 9s” of resiliency to ensure your data is available from any location. Data in transit and at rest is stored with 8x replication and encrypted with AES 256-bit.

Archive email from Exchange, Lotus Notes, Scalix, GroupWise, Gmail, Zimbra, Kerio and other email clients.

### LEADING QUESTIONS

- How critical is email to your day-to-day business?
- How do you handle email for employees who leave your company suddenly?
- How do you ensure 100% data retention today?
- How quickly can you respond to discovery requests?
- Did you know that laws like FMLA require you to retain email for up to 3 years?

### RULES OF ENGAGEMENT

- Engage if client expresses an interest in data preservation
- Engage if the client is experiencing one or more “pains” (see “customer pain points” above).

### CUSTOMER CASE STUDIES

Several case studies / success stories that detail the realizable benefits and specific vertical applications are now available.

### PRICING

Pricing for Email Archiving is based on the number of mailboxes supported. There's no data storage limitations. Contact [ ] for current pricing structures, offers and custom pricing requests.

### LEGACY DATA SUPPORT

Most organizations require legacy data to be included in their archive for compliance reasons. Ingesting large amounts of legacy data requires additional resources to upload. Contact [ ] for estimates on data ingestion, special offers and timelines.


### KEY CONTACTS

E-mail	sales@eaglenetworks.it
Phone	+39 030 2010825
Web	<a href="https://www.eaglenetworks.it">https://www.eaglenetworks.it</a>


### ADDITIONAL RESOURCES

Web Site  
<https://www.eaglenetworks.it/eaglemercury/>


### FEATURE COMPARISON

	EagleMercury	Google 
Guaranteed U.S. or European (based on service location) datacenters	●	●
Default WORM-Compliant Storage	●	●
Data Encryption (at rest and in transit)	●	●
Litigation Hold	●	●
Import/Export Size	●	●
Multiple Import/Export File Formats Supported	●	●
Advanced Search Capability	●	●
Advanced User Roles / End User Access	●	●
Eleven 9s Availability (published)	●	●
8X Data Replication	●	●
Folder Synchronization (green by Q214)	●	●

### USABILITY COMPARISON

	EagleMercury	Google 
Intuitive Search	●	●
Search Classification	●	●
Monitoring	●	●
Mobile Access	●	●
Intuitive User Interface	●	●

### PRICING COMPARISON


	EagleMercury	Google 
Unlimited Storage & Retention	●	●
Included Personal Archive Access	●	●
Data Ingestion and per Mailbox Cost	●	●

### EMAIL ARCHIVE PRODUCT MATRIX

Preserve, protect and present your data.



### Data & Email Platform Support

		Google 
Exchange	●	●
O365	●	●
Domino	●	●
Groupwise	●	●
Google Apps	●	●
Blackberry	●	●
SharePoint	●	●
Chatter	●	●
Yammer	●	●
IM	●	●



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## Email Archiving vs. Microsoft Office 365

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	EagleMercury	mimecast®
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## Email Archiving vs. Symantec EV.cloud

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